

Thameside Theatre Business Plan Modelling COSTS

Cost growth assumption, based on
<https://www.statista.com/statistics/306720/cpi-rate-forecast-uk/> 4.0% 2.6% 2.1% 2.0% Mar-22

Total costs	#REF!	#REF!	#REF!	#REF!	#REF!	
Fixed costs	2021 / 22	2022 / 23	2023 / 24	2024 / 25	2025 / 26	Notes
Salary	£ 237,000	£ 244,534	£ 250,892	£ 256,161	£ 261,284	
Shift Pay	£ 20,200	£ 21,567	£ 22,128	£ 22,592	£ 23,044	
National Insurance	£ 34,048	£ 35,660	£ 36,587	£ 37,355	£ 38,103	
Superannuation	£ 49,165	£ 51,756	£ 53,102	£ 54,217	£ 55,301	
Building Maintenance Day						
To Day	£ 11,000	£ 11,440	£ 11,737	£ 11,984	£ 12,224	
Insurance Builds						
Plant Equip	£ 350	£ 364	£ 373	£ 381	£ 389	
Car Allowances	£ 250	£ 260	£ 267	£ 272	£ 278	
Equipment Purchase	£ -	£ 1,000	£ -	£ 2,000	£ 4,000	None required in 2021 / 22
Stock Taking Service	£ 1,664	£ 1,731	£ 1,776	£ 1,813	£ 1,849	
Clothing and Uniforms	£ 750	£ 780	£ 800	£ 817	£ 833	
Telephones Line Rental	£ 750	£ 780	£ 800	£ 817	£ 833	
Marketing budget	£ 43,700	£ 35,100	£ 35,100	£ 35,750	£ 35,750	This is in addition to any marketing effort from the council
Totals	£ 398,877	£ 404,972	£ 413,562	£ 424,160	£ 433,888	
Variable costs	2021 / 22	2022 / 23	2023 / 24	2024 / 25	2025 / 26	Notes
Provisions Food & Drink	£ 25,000	£ 50,000	£ 55,000	£ 60,500	£ 66,550	Combined cost of food and drink for 7 months in 2021/22; 10% increase thereafter to reflect increased demand
Stationery	£ 500	£ 1,000	£ 1,026	£ 1,048	£ 1,068	Increased business = increased variable costs
Promotions and Publicity	£ 7,500	£ 7,800	£ 8,003	£ 8,171	£ 8,334	Council's marketing team contribution
Postage	£ 1,034	£ 1,075	£ 1,103	£ 1,126	£ 1,149	
Telephones Line Rental	£ 750	£ 780	£ 800	£ 817	£ 833	
Licenses	£ 2,500	£ 2,500	£ 2,565	£ 2,619	£ 2,671	
Professional Fees	#REF!	#REF!	#REF!	#REF!	#REF!	Fees reduced in 2021/22 for the shorter season. Fee costs are a proportion of sales, c70%
Commission	£ 20,000	£ 20,000	£ 20,520	£ 20,951	£ 21,370	
Totals	#REF!	#REF!	#REF!	#REF!	#REF!	

		Actual	Forecast	Saving
April Superannuation was £1722.4	£ 1,722	12 £ 20,664	£ 4,097	£ 2,375
April NI was £1359.58	£ 1,360	12 £ 16,320	£ 2,837	£ 1,477
		£ 36,984		
Total salaries paid £17720.90	£ 17,721	12 £ 212,652	2,300 savings	
Total Shift Pay £1705.61	£ 1,706	12 £ 20,472	1,000	

Salary figures for April & May	£ 36,657
One sixth of a year	6
Adjusted year cost	£ 219,942

Rule of thumb is 6 to 7% of turnover

Shift pay	£ 1,705
	£ 20,460

National insurance	2921
	6
	17526
Supperannuation	3734
	6
	22404

